

## Agenda

- > Program Overview
- Implementing a Successful Mentor Protégé Agreement
  - Mr. Ronald Belz, Jacobs Technology, Inc. (Mentor) and
  - Ms. Elizabeth Morard, President and CEO, Qualis Corporation (Protégé)
- Questions and Answers



## **Program Vision**

- ➤ A <u>value-focused program</u> that is aligned with NASA's current and future strategy and mission
- Enhancing the capabilities of eligible Protégés to perform as prime contractors, subcontractors and suppliers under contracts
- ➤ To facilitate the formation of <u>long-term business</u> <u>relationships</u>
- ➤ A NASA Center-focused Mentor-Protégé Program
- Clear guidance and documented processes and procedures

# Program Update Highlights

#### **New NASA MPP**

- > Results-oriented
- Value-chain focused
- ➤ Appropriate guidance from NASA HQ and Centers
- ➤ Mentors receive credit reported on their ISRs
- > Centers accept agreements 3x's a year
  - January 15, May 15, September 15

## **NASA FAR Supplement Update**

#### > Expanded Protégé eligibility categories

- Veteran-Owned Small Business (VOSB)
- Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Historically Underutilized Business Zone (HUBZone)
  Concerns
- NASA SBIR Phase II companies

### > Award Fee Pilot Program

- For Mentors working with NASA SBIR Phase II companies
- ➤ Comment Period in Federal Register Ends on November 18th

# **Eligibility**

#### > Mentors:

- Must have an active and approved subcontracting plan and be eligible for the award of federal contracts
- Mentor applications are submitted directly to NASA OSBP
- Mentor approval is for a six year period

### > Protégés:

- Currently must be either a SDB, WOSB, HBCU or MI
- May not participate in the Program more than twice

## **Steps to Participation**

- 1. Establish initial eligibility
- 2. Identify a partner
- 3. Conduct a needs assessment of the Protégé
- 4. Develop the agreement
- 5. Submit agreement to the cognizant NASA Center
- 6. Agreement approval from NASA HQ
- 7. Agreement start upon contract modification
- 8. Comply with the Program reporting and review requirements



### **Potential Benefits**

#### >For Mentors:

- Develop long-term business relationships with small business concerns
- Develop a qualified small business subcontracting base
- Credit applied toward Small Business subcontracting goals

## ≻For Protégés:

- Relevant technical and developmental assistance
- Eligible to receive sole source awards from Mentor

## **≻For All Participants:**

- Teaming opportunities with their partner to win new contracts and/or subcontracts
- Participation in the MP Program as a marketing tool
  - 8Networking opportunities

## **Program's Future**

- Proposed legislation to match NASA's Mentor Protégé Program with DoD's
- Multiple Credits on Subcontracting Plan for Costs Associated with the Program
- Reimbursement of Costs Associated with the Program
- > FY2010 Authorization Bills

#### Conclusion

- ➤ The NASA Mentor-Protégé Program will be a stronger and more effective tool
- ➤ It will be a NASA Center-focused Program
- ➤ The Program is still under the current NASA FAR Supplement (NFS), and the updated NFS is currently under final review



# QUESTIONS?



Sombrero Galaxy - 28 million light years from Earth - was voted best picture taken by the Hubble telescope